**CROATIAN COMPANIES**

**Croatian Business Delegation to Turkey**

**(as of April 9, 2014)**

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| Company | BLIC – servis uslužnih djelatnosti |
| **Address** | Goli Vrh 53a 10450 Jastrebarsko, Hrvatska |
| **Representative/s** | Mr. Petar Gabor  web: [www.blic-servis.hr](http://www.blic-servis.hr) |
| **Field of activity** | Cleaning equipment, real estate |
| **Interest in doing business in Turkey** | Export: Real estate business  Import: Cleaning equipment (cleaning machines, carpet centrifuge machines) |

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| Company | DOK-ING Ltd. |
| **Address** | Kanalski put 1, 10000 Zagreb, Croatia |
| **Representative** | Mr. Mislav Manda  web: [www.dok-ing.com](http://www.dok-ing.com) |
| **Field of activity** | Production of unmanned vehicles for landmine removal, fire fighting and mining.  Field of activity: humanitarian demining, fire fighting, CBRNe, underground and surface mining |
| **Interest in doing business in Turkey** | Export: remotely controlled vehicles  To meet with: representatives of Ministry of Defense, mining sector, emergency situations management center |

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| Company | GAVRILOVIĆ d.o.o. |
| **Address** | Gavrilovićev trg 1, 44250 Petrinja, Croatia |
| **Representative/s** | Mr. Zoran Stanojević    web: [www.gavrilovic.hr](http://www.gavrilovic.hr) |
| **Field of activity** | Production of meat and meat products (dry meat, dry sausages, pates, ready to serve meal). |
| **Interest in doing business in Turkey** | Export: meat products (dry meat, dry sausages, ready to serve meal, pates, etc.)  To meet with: importers and distributors |

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| Company | GRBIĆ d.o.o. |
| **Address** | Mlinska 90, 34000 Požega, Croatia |
| **Representative/s** | Ms. Nives Lovrić    web: [www.grbic.hr](http://www.grbic.hr) |
| **Field of activity** | Agricultural production – pumpkin seeds oil and pumpkin seeds |
| **Interest in doing business in Turkey** | Export: pumpkin seeds oil and pumpkin seeds  To meet with: distributors in the food trade |

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| Company | HITTNER d.o.o. |
| **Address** | Pakračka ulica 10, 43000 Bjelovar, Croatia |
| **Representative** | Mr. Stjepan Hittner  web: [www.hittner.hr](http://www.hittner.hr) |
| **Field of activity** | Production of forest articulated tractors EcoTrac120V and also the production of agricultural – utility tractors EcoTrac 21, 30 and 40 and agricultural machinery. We also provides additional services such as: the production of various metal parts, assemblies and spare parts for tractors, combines, trucks and buses. |
| **Interest in doing business in Turkey** | Export: we are looking for buyers for our products, machinery dealers for forest skidders with winch, and also for sales of small articulated tractors  To meet with: firms which are interested for buying our products. |

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| Company | KONČAR – Electronics and Informatics Inc |
| **Address** | Fallerovo setaliste 22, 10000 Zagreb |
| **Representative** | Mr. Pero Popovic  web: [www.koncar-inem.hr](http://www.koncar-inem.hr) |
| **Field of activity** | Design and development, manufacturing and engineering, testing and commissioning,servicing of electronic devices and systems for electric power and industrial plants and facilities, rolling stock and rail infrastructure, information and communication technologies (ICT)  ***Energetics:***   * Excitation systems with digital voltage regulators * Integrated systems for AC/DC supply * Microprocessor protection relays   ***Transportation***   * Propulsion converters for EMU-s and DMU-s, trams and locomotives * Auxiliary power supply converters and battery chargers for EMU-s and DMU-s, trams, locomotives and passenger coaches * Control systems   ***Renewable energy sources (RES)***   * Electromechanical equipment on „turn key” bassis for small HPS (Generator + Turbine, Control, measuring, protection and remote control, LV & MV equipment, hidromehanical equipment – water intake)   ***Smart metering systems:***   * Remote meter and consumption reading of all energy generating products |
| **Interest in doing business in Turkey** | Export: The products and systems mentioned in the field of activity  To meet with: representatives of the companies from the energetic field, representatives of the companies from railway transportation, oil and gas field and utilities |

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| Company | LUKA VUKOVAR d.o.o. |
| **Address** | Dunavski prilaz 8, 32000 Vukovar, Croatia |
| **Representative/s** | Mr. Danijel Bilušković  web: [www.luka-vukovar.hr](http://www.luka-vukovar.hr)  Mr. Tomislav Mihaljević  web: [www.luka-vukovar.hr](http://www.luka-vukovar.hr) |
| **Field of activity** | Handling and storage of cargo in multimodal transport |
| **Interest in doing business in Turkey** | To meet with: Logistics companies |

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| Company | MEDICAL INTERTRADE d.o.o. |
| **Address** | Dr. Franje Tudjmana 3, 10431 Sveta Nedelja, Croatia |
| **Representative/s** | Mr. Radwan Joukhadar, B.Sc.Pharm.  web: [www.medical-intertrade.hr](http://www.medical-intertrade.hr) |
| **Field of activity** | The company’s core business is warehousing, distribution, representation of pharmaceuticals, medical devices, medical equipment, we are also registered for regulatory affairs, consignment stock and warehousing and logistics support for clinical trials. |
| **Interest in doing business in Turkey** | Export: of pharmaceuticals.  Import: of pharmaceuticals, medical devices, medical equipment |
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| Company | MEĐIMURJEPLET d.d. Čakovec |
| **Address** | Zagrebačka 42, Čakovec |
| **Representative/s** | Mr. Alojzije Sobočanec, dipl.oec.  web: [www.mplet.hr](http://www.mplet.hr); [www.pana.hr](http://www.pana.hr) |
| **Field of activity** | Production of wooden windows, wood-wood, wood-aluminium, wooden indoor and outside doors, sliding doors, parquet, furniture from natural materials |
| **Interest in doing business in Turkey** | Export: windows, doors, furniture, parquet  To meet with: building companies, engineers for montage of our products |

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| Company | MLINAR d.d. |
| **Address** | Radnička cesta 228c, Zagreb, Croatia |
| **Representative/s** | Mr. Damir Kožul, Export Director |
| **Field of activity** | Bakery industry |
| **Interest in doing business in Turkey** | Export: of frozen pastry products  To meet with: importers of frozen pastry products (burek, pizza…) |

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| Company | PANDA-COMMERCE d.o.o. |
| **Address** | M. Bogovića 12, 10430 Samobor, Croatia |
| **Representative** | Mr. Ivica Pandža |
| **Field of activity** | Cotton knitted fabrics: single jersey, single jersey full lyc, fleece 3 iplik, fleece 2 iplik, rib, interlock… |
| **Interest in doing business in Turkey** | Import: Cotton knitted fabrics: single jersey, single jersey full lyc, fleece 3 iplik, fleece 2 iplik, rib, interlock…  To meet with: producers of cotton knitted fabrics |

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| Company | PODRAVKA d.d. |
| **Address** | Ante Starčevića 32 , Koprivnica |
| **Representative/s** | Ms. Vlatka Filipčić-Pros, Manager for Western Europe countries  web: [www.podravka.hr](http://www.podravka.hr)  Ms. Mirela Lukač, Manager for New markets |
| **Field of activity** | Podravka is enlisted among the leading companies of southeast, middle and east Europe. There are two business segments of the company: food, and pharmaceuticals.  Numerous consumers in more than 40 countries throughout the world have recognized the value of Podravka and its products and they have put their trust to them.  Products are characterized by quick and simple preparation which contributes to the easier need for food. In that way, the consumers have more time for themselves and their families.  The most famous Podravka Brands are: Vegeta (seasonig) Podravka soups, Lino ( baby food) Fant, Eva ( fish), Dolcela ( sweet products) Fini-Mini ( instant soup) Kviki ( snack), meet products and many others. |
| **Interest in doing business in Turkey** | Export: Podravka pruducts - especially food product in Turkey market  To meet with: Distributors of food products |
| **Contact person** | Ms Vlatka Filipčić- Pros |

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| Company | SPAČVA d.d. |
| **Address** | Duga ulica 181, 32100 Vinkovci, Croatia |
| **Representative/s** | Mr. Ante Radoš, Member of Board  web: [www.spacva.hr](http://www.spacva.hr)  Mr. Tomislav Škegro  web: [www.spacva.hr](http://www.spacva.hr) |
| **Field of activity** | Spacva consists of five factories: a saw mill, parquet production, veneer factory, final products factory and bio-fuels factory.  The company annually processes about 75.000 m3 of oak and ash logs, from which about 50. 000 m3 are processed in the saw mill and 15.000 m3 in the veneer factory.  Spacva employs 600 workers making us one of the biggest wood industry in Croatia.  More than 70% of the total production is exported - the majority of it to targeted Western European markets. The largest share of production is exported to Italy, France, Germany, Austria, Netherlands, Russia, Turkey, Poland, Romania and the countries of the former Yugoslavia |
| **Interest in doing business in Turkey** | Export:  - solid oak door production (interior and exterior)  - solid oak parquet and country floor production  - oak veneer 0,6 mm  - solid finger-joint board  To meet with: actual buyers and potential business clients who are interested in Spačva’s products. |
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| Company | SPIN VALIS d.d. |
| **Address** | Industrijska 24, 34000 Požega, Croatia |
| **Representative** | Mr. Zdravko Jelčić, dipl.oecc, President of the Board  web: [www.spinvalis.hr](http://www.spinvalis.hr) |
| **Field of activity** | Our company produce furniture (tables, sofa, chairs, bedrooms, coffee tables...), we produce and sale sawn oak and beech and wooden elements, panels. |
| **Interest in doing business in Turkey** | Export: Whit companies who are buying timber, elements ( companies how are producing chairs, kitchens, parquets.....) and companies who are interested in our furniture because all of our products we are selling all over the world.  To meet with: all companies who are buying this products (furniture, elements, un edged timber oak and beech. |
| **Contact person** | Mr. Mirta Brkan  web: [www.spinvalis.hr](http://www.spinvalis.hr) |

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| Company | TISKARA REPRINT d.o.o. |
| **Address** | Rimski put 11e, 10 360 Sesvete, Croatia |
| **Representative/s** | Ms. Željka Kovač    web: [www.tiskara-reprint.hr](http://www.tiskara-reprint.hr) |
| **Field of activity** | ***TISKARA REPRINT d.o.o.*** has had our own production and distribution in Zagreb (Croatia) for more than 30 years and it is the **leading Croatian printing house for various industrial production needs** – in particular white and metallic paper bottle labels (for beer and beverage industry), folding cardboard boxes, wrappings for chocolate, packaging for socks, underwear, cosmetics, pharmaceutical products, food and other products.    Furthermore, our company is an experienced **B2B** printing house**already supplying to foreign markets** such as Germany, Belgium, Italy, Slovenia, Serbia and Cuba and it cooperates with leading breweries, socks producers and chocolate and candies producers in this part of the region.  Internationally minded and logistically sound, *Tiskara Reprint* guarantees elimination of deadline and logistic problems and at the same time provides high quality, high volume printing needs satisfied with ***German quality, precision and punctuality at transitional market prices*.**  **Main printing technology:**   * Sheetfed Offset printing 6 colours with process and Pantone colors * White & metallized paper and board printing/converting * In-line flexo offset printing (high gloss gold and silver inks) * Termochromatic inks * Peel off labels * Digital encoding with unique numbers (e.g. SMS prizes) * Partial varnishing   **Decorative finishing process with:**   * Hot Foil printing technique on Heidelberg Varimatrix 105CSF (= hot foil machine) and second Heidelberg Varimatrix 105CS * Blind embossing (3D effect)   **Finishing process:**   * Perforation (e.g. neck labels for bottles) * Die cut labels on automatic Blumer machines * Folding, binding, gluing * Window patching machines   **References for labels:**  Molson Coors, ABinBev, Heineken group, Carlsberg Italia & Croatia, Laško Group, Coca-Cola, Badel 1862, Podravka, Phyrus, etc.  **References for packaging (boxes & wrappings):**  Franck, Calzedonia, Golden Lady, Breitex, Kraš, Zvečevo, Kandit, Jadran, Tele2, Žito Group, Gavrilović, Kozmetika Afrodita, Biofarm, Keune, etc. |
| **Interest in doing business in Turkey** | Export: packaging – paper labels (specialized in wet glue labels on metallized and white paper); folding cardboard boxes, paper wrappings, etc.  To meet with: potential business partners –   1. beverage, beer and water producers; 2. food, cosmetic, socks and other industrial producers 3. other printing houses or other companies which are interested in collaboration with Croatian printing house considering geographical position in this part of Europe   We are open for all suggestions of collaboration. |

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| Company | TUROPOLIS d.o.o., Hotel Aristos |
| **Address** | Cebini 33, 10010 Zagreb, Croatia |
| **Representative/s** | Mr. Roman Špoljar    web: [www.hotel-aristos.hr](http://www.hotel-aristos.hr) |
| **Field of activity** | Tourism |
| **Interest in doing business in Turkey** | Other: Looking for investor, strategic business partner or buyer  To meet with: representative of hotel chain, investment found, banks etc. |

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| Company | TŽV Gredelj d.o.o. (Rolling stock factory Gredelj) |
| **Address** | Vukomerečka cesta 89, 10000 Zagreb, Croatia |
| **Field of activity** | PRODUCTION PROGRAM  1. DESIGN AND PRODUCTION - all types of new railway vehicles, all types of multiple units (low floor, diesel and electric multiple units for regional and suburban transport), all types of passenger coaches and freight cars, low floor trams, locomotives, locomotive main frames, bogies, bogie frames, metal structures, lifting jacks of various carrying capacities, spare parts for rolling stock, self-propelled grinding vehicles for tram rails etc.  2. OVERHAUL AND MAINTENANCE - diesel and electric locomotives, diesel multiple units and electric multiple units, passenger and service coaches, mail vans, freight cars, heavy track motor cars, brake equipment, lifting jacks, machine tools, trams  3. SERVICES - design and development of products, development of new technologies, surface protection and preparation, metal forming (press-bending), machining (turning, milling), welding, certification of welders according to EN, thermal cutting and cutting with mechanical saws, CNC turning and universal turning, grinding, CNC milling, induction hardening, chemical and mechanical laboratory, services on various machines and lines etc. |
| **Interest in doing business in Turkey** | To meet with: Private or state owned companies from the railway (vehicles) sector - operators, manufacturers and suppliers as well as manufacturers and final users from the metal/steel construction industry.  (Turkish State Railways - TCDD, Ministry of Transport….) |
| **Contact person** | Ms. Marina Bomeštar Gašparić  web: [www.tzv-gredelj.hr](http://www.tzv-gredelj.hr) |

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| Company | VINDIJA d.d. |
| **Address** | Medimurska 6, p.p. 141, 42 000 Varaždin |
| **Representative** | Mr. Alan Mravlinčić, Managing Director Procurement  Mr. Saša Vojnović, Sales Manager  Web: [www.vindija.hr](http://www.vindija.hr) |
| **Field of activity** | Production of milk, dairy products, soft drinks; production of fresh and frozen poultry meat, processed chicken and turkey meat, frozen and fresh breaded and battered chicken and turkey products; production of bread and bakery products. |
| **Interest in doing business in Turkey** | Export: Finding distributors for our goods or direct customer-retails.  Chicken breaded products, cheeses. |

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| Company | Mrežne Tehnologije Verso d.o.o.  Altima d.o.o. |
| **Address** | Horvatova 80A, Hr-10000 Zagreb |
| **Representative/s** | Mr. Mario Gerenčir, Sales Director  Mr. Zafer Polat, Country Director  Mr. Danko Roter,  Project Manager  web: [www.verso.hr](http://www.verso.hr); [www.altima.hr](http://www.altima.hr) |
| **Field of activity** | IT Services  System Integration  Networking Technologies  Consultancy and Services  System Testing  Banking |
| **Interest in doing business in Turkey** | Export: Expert knowledge, System Integration, International Projects Expertise    Other: Cooperation on IT projects   To meet with: Government organizations, Banking Industry, Turkey System Integrators, Utilities Companies, Municipalities. |

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| Company | ADI-PROMET d.o.o. |
| **Address** | Nazorova cesta 147, Korija |
| **Representative/s** | Ms. Ana Mujanić |
| **Field of activity** | We´re exporting meat of cows to the Bosnia and working with leader company in Croatia PIK Vrbovec to sale them cows, bulls... |
| **Interest in doing business in Turkey** | Export: meat of cows or bulls  To meet with: companies which works in the same business |

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| Company | KAZ d.o.o. |
| **Address** | Bebrinečki put 4, HR-10090 Zagreb |
| **Representative/s** | Mr. Emir Kulenović  KAZ sales representative for Bosnia and Herzegovina  web: [www.damp-protection.com](http://www.damp-protection.com) |
| **Field of activity** | **Damp protection and sanation** has been this companies main ocupation for 15 years. Behind the name KAZ d.o.o. stands a young, ambitious and flexible team, whose first and foremost task is a building dried of rising damp and a satisfied client.   Our dedicated work has resulted with great experience that we share with our clients, and many references which are our greatest assets.  **Capillary rising damp is characteristic of old buildings**, built at a time when builders were unaware of waterproof materials such as bitumen and the like, which are now used for waterproofing. Moreover, old buildings are often built without foundations, directly on the ground. |
| **Interest in doing business in Turkey** | Export: PROsystem - capillary rising damp sanation system  To meet with:  Owners of **construction companies and civil engineering professionals**, specialized in dehydration of old buildings, or the **institutions dealing with the protection of cultural and historical heritage.** |