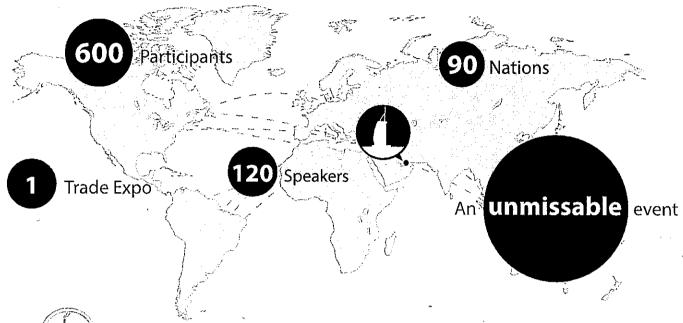


UNITED ARAB EMIRATES
MINISTRY OF ECONOMY



الإمارات العربية المتحدة وزارة الاقــتــصــــاد

Under the Patronage of H.E. Sultan Bin Saeed AlMansoori, Minister of Economy, United Arab Emirates



GLOBAL TRADE DEVELOPMENT WEEK EMEA

27-29 October 2014 | Emirates Towers, Dubai, UAE www.kwglobaltrade.com

OFFICIAL EVENT & EXHIBITION GUIDE

TRATEGIC PARTNER & TRADE EXHIBITOR



OFFICIAL ARABIC BROADCASTER





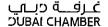














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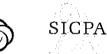




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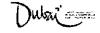
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GLOBAL TRADE DEVELOPMENT WEEK EMEA OFFICIAL MINISTER'S WELCOME MESSAGE



"As the world recovers from the remains of the global recession, developing trade is more crucial than ever Global Trade and Development Week EMEA Edition 2014 comes at a special time to Dubai, UAE; where the nation is rapidly developing across all sectors, as to prepare for the hosting of EXPO 2020 and its ambitious goals. Located strategically in the center of three continents, the United Arab Emirates continues to be a trusted destination that reflects acceptance, diversity and global openness, as millions are gravitated here by open business and investment opportunities and phenomenal touristic attractions.

This trade event will gather business and government leaders, entrepreneurs and academic scholars to discuss collaborate and exchange ideas and experiences in the areas of trade and development, economic special zones, trade finances and industrial development, real estate and global customs and trade facilitation. The UAE is honored with the presence of such high-level individuals who are experts in their fields, and thus anticipates their own personal experiences.

It is time to set a new course for the global economy, and the UAE looks forward to hosting a full programme of events that tackle today's most challenging trade and development issues."

H.E. Sultan Bin Saeed AlMansoori Minister, Ministry of Economy, UAE

GLOBAL TRADE DEVELOPMENT WEEK - PROGRAMME OF EVENTS

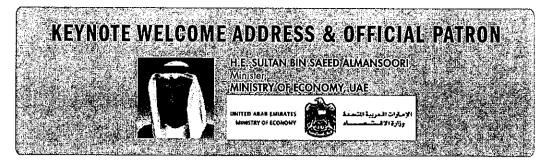
Day 1 - 27TH OCTOBER	Day 2 - 28TH OCTOBER		OBER	Day 3 - 29TH OCTOBER	Day 4 - 30TH OCTOBER	
WELCOME RECEPTION (Available to Sponsor)					WORKSHOP	OFFICIAL SITE TOURS
MINISTERS & TRADE LEADERS PLENARY					(S) WORKSHOP	موانئ دبي العالمية
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NETWORKING RECEPTION (Available to Sponsor)					WORKSHOP	
GALA DINNER SPONSORED BY KFEZ KOREAN FORE ECONOMIC FORE E	NETWORKING RECEPTION SPONSORED BY DCTA			NETWORKING RECEPTION (Available to Sponsor)	جمارك دبي DuBAI CUSTOMS	

ORGANIZED BY:



For enquiries and registration:

KW GROUP SDN BHD (Malaysia) Unit B-6-10, Block B, Phileo Domansora 1, Jolan 16/11, 46350 Petaling Joya, Selangar, Malaysia



KEYNOTE SPEAKERS



H.E. AHMED MAHBOOB MUSABIH, Director, DUBAI CUSTOMS, UAE



H.E. HANI R. AL HAMLI, Secretary General, DUBAI ECONOMIC COUNCIL (DEC), UAE



ENG. HANI SALEM SONBOL, Deputy CEO, INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)



DR. NADIR MOHAMMED, Country Director, GCC Countries, THE WORLD BANK



H. E. SULTAN BUTTI BIN MEJREN, Director General, DUBAI LAND DEPARTMENT (DLD), UAE

SPEAKER FACULTY LIST



MINISTERS & TRADE LEADERS PLENARY TRADE LEADERS PANEL DISCUSSION

Improving conditions in trade & investment in global economies with global value chains



DR. HERBERT OBERHAENSLI, Vice President Economics & International Relations, NESTLÉ SA, SWITZERLAND



JAMES LOCKETT, Vice President, Head of Trade Facilitation and Market Access, HUAWE! TECHNOLOGIES



SHISHIR PRIYADARSHI, Director-Development Division, WORLD TRADE ORGANIZATION (WTO)



STEFANO ARGANESE, Chief Executive Officer, DHL FREIGHT CESE & AMEA (CENTRAL EASTERN SOUTHERN EUROPE AND AMERICAS, MIDDLE EAST, AFRICA)



5th GLOBAL FREE TRADE & SPECIAL ECONOMIC ZONES SUMMIT & WORKSHOPS



DR. ADELHELM MERU, Director General, EXPORT PROCESSING ZONES AUTHORITY (EPZA), TANZANIA



ARNEL PACIANO D. CASANOVA, President & Chief Executive Officer, BASES CONVERSION AND DEVELOPMENT AUTHORITY (BCDA) and Chairman, PHILIPPINE INVESTMENT PROMOTION PLAN STEERING COMMITTEE (PIPP-SCI



BILL BANKS, Globai Infrastructure Leader, ERNST & YOUNG



HON. CALLE SCHLETTWEIN, Minister, MINISTRY OF TRADE AND INDUSTRY, NAMIBIA



CASPAR HERZBERG, Vice President – Asia Pacific, Japan and China Theater, CISCO CONSULTING SERVICES



CHARLES CLIFTON, Inward Investment Advisor, UK TRADE & INVESTMENT



HANS, L VERHULST, Founder/Director, CENTRE OF INTERNATIONAL STUDIES ON DEVELOPMENT ECONOMICS (CEDIS), NETHERLANDS



PROF. DATUK ISMAIL IBRAHIM, Chief Executive, ISKANDAR REGIONAL DEVELOPMENT AUTHORITY (IRDA), MALAYSIA





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JACQUES BUGHIN. Director MCKINSEY & COMPANY



KAMAL SULTAN AL-KHAMERI, Director General, Trade Agreement & Area Department, MINISTRY OF INDUSTRY & TRADE. REPUBLIC OF YEMEN



H.E. PROF. DR. KAMEL Q. MAHADIN, Chief Commissioner AQABA SPECIAL ECONOMIC ZONE AUTHORITY (ASEZA), JORDAN



LESTER LU, Regional Director, Middle East & North Africa, INTERNATIONAL ENTERPRISE (IE) SINGAPORE



MARK HILL. DIGITAL CODING AND TRACKING ASSOCIATION (DCTA)



MASAYOSHI WATANABE. Managing Director,
JAPAN EXTERNAL TRADE ORGANIZATION (JETRO) **DUBAI & MENA**



PARK SOON-GI, Director General Planning KOREAN FREE ECONOMIC ZONES



P.C NAMBIAR, Chairman, EXPORT PROMOTION COUNCIL FOR EOUS AND SEZs (EPCES), INDIA



PAUL GODFREY, Group Director of Editorial, CPI MEDIA GROUP, UAE



DR. RAED SAFADI, Deputy Director-Trade and Agriculture Directorate. ORGANISATION FOR **ECONOMIC COOPERATION** AND DEVELOPMENT (OECD)



RICCARDO MARIA MONTI. ITALIAN TRADE AGENCY



SAXEN VANCOLLER Chief Executive Officer DUBE TRADEPORT CORPORATION, SOUTH AFRICA



DR VALERY TSEPKALO. Ambassador & Head BELARUS HI-TECH PARK



VINOD SHARMA Director, CENTRE OF INTERNATIONAL STUDIES ON DEVELOPMENT ECONOMICS (CEDIS) and Chairman, EXPORT PROMOTION COUNCIL (ELECTRONICS & SOFTWARES), INDIA



2nd GLOBAL TRADE FINANCE & INDUSTRIAL DEVELOPMENT **SUMMIT & WORKSHOPS**



ABDULLA MOHAMMED AL AWAR. DUBAI ISLAMIC ECONOMY **DEVELOPMENT CENTRE** (DIEDC), UAE



ANIL WALIA, Global Head of Supply Chain Finance, Head of Trade & Supply Chain Finance Advisory EMEA and UK, THE ROYAL BANK OF SCOTLAND



BAIHAS BAGHDADI, Managing Director, Head of Trade and Working Capital International, BARCLAYS



DAVID RASQUINHA, Executive Director Chief Operating Officer, EXPORT-IMPORT BANK OF INDIA, INDIA



DINESH KHANNA, Managing Director & Regional Head, Transaction Banking MENAP. STANDARD CHARTERED BANK



DOUG BITCON. Head Of Fixed Income Funds & Portfolio Management, **EIIB RASMALA**



EHSAAN AHMED. Head of Global Transaction Services & Corporate Strategy, NOOR BANK, UAE



FAZALUR RAHMAN, Deputy General Manager of Finance. AL KHALEEJ SUGAR COMPANY



ENG. HANI SALEM SONBOL, Deputy CEO,
INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)



JOHN MACNAMARA, Global Head of Structured Commodity Trade Finance DEUTSCHE BANK



MANOJ MENON, Global Head of Transaction Services & Financial Institutions, FIRST GULF BANK



DR. MARC AUBOIN, Economic Counsellor. WORLD TRADE ORGANIZATION (WTO), SWITZERLAND



MOHAMED RASHAD. Group Head Trade Finance Operations,
NATIONAL BANK OF ABU DHABI (NBAD), UAE



MUHAMMAD NOMAN ANSARI. Group Treasurer and Head of Corporate Finance,
SAUDI TELEKOM COMPANY



NADIM ZAMAN, Managing Director, Head of Financial Institutions and Public Sector Wholesale Banking, NATIXIS, UAE



NASSER AL-THEKAIR, Assistant GM, Head of MENA Region, Corporate & Structured Finance, INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)





PAUL BOOTS, Director, Tradeflow, DMCC, UAE



PETER GISLER, Group Vice President, Head of Export & Trade Finance, ABB



PHILIPP LEMMERZ, Head of Public Policy, Economics & Policy Practice, PwC



RAFAEL MURILLO, Vice President - ExCo Member, DURO FELGUERA GROUP



RAVI KUMAR, Head of Business Innovation & Projects, DUBAI TRADE, UAE



SAMEER M. SEHGAL, Managing Director, EMEA Trade Head, Treasury & Trade Solutions, CITI



SCOTT STEVENSON, Senior Manager, Trade and Supply Chain Solutions, INTERNATIONAL FINANCE CORPORATION (IFC)



SHEHZAD SHARJEEL, Regional Head Trade & Supply Chain, Middle East & North Africa, Trade & Supply Chain Department, INTERNATIONAL FINANCE CORPORATION (IFC)



TOPI VESTERI, Executive Vice President, Deputy CEO, FINNVERA



VINCENT O'BRIEN, Executive Member, ICC BANKING COMMISSION



YAW ADU KUFFOUR, Head of Trade Finance, Private Sector Operations, AFRICAN DEVELOPMENT BANK (AFDB)



2nd GLOBAL CORPORATE REAL ESTATE LEADER'S SUMMIT & WORKSHOPS



H.E. ENG ABDULLA RAFIA, Assistant Director General for Engineering and Planning Sector, Head of The Sustainability Committee, DUBAI MUNICIPALITY, UAE



ALLON VAN DEN BERGH, Director Real Estate --RMEA, ERICSSON



BRUCE SZCZEPANSKI, Senior Development Director – McDonald's Middle East Development Company, MCDONALD'S



DAVID KATZ, Head of Real Estate and Site Operations – MEA, IBM



DAVID MIRMELLI, Director- Europe, Middle East, Africa, Global Corporate Services, BMC SOFTWARE



ELLIOT LEWIS,
Portfolio Manager - Global
Operations - Properties MENAT
& SSA, GENERAL ELECTRIC,
Co-Chair, CORENET GLOBAL
MIDDLE FAST



INAKI AZALDEGUI, Development Manager, MASDAR CITY, UAE



JACQUES PERPÈRE, Head of International Real Estate, AIRBUS



JASON GODDARD, Regional Executive Director & General Manager MENAT, Global Operations, Global WorkPlace Solutions, JOHNSON CONTROLS



JOHN FEKETE, Director, Citi Realty Services EMEA Region Head, CITI



KENNY TAN, Head of Facilities – Asia Pacific, Group Property, ROLLS - ROYCE



KIRAN NAIDU, Head of Corporate Facilities - IMEA, BOEING



MOHAMMED KHAN, Commercial & Strategic Development Leader – MENAT, GE OIL & GAS



PAUL CRAYFORD,
Director of EMEA Real
Estate,
AON



PHIL WEE, Director, Global Real Estate and Facilities, PANASONIC AVIONICS



SAEED AL ABBAR, Chairman, EMIRATES GREEN BUILDING COUNCIL, UAE



SANJEEV TULI, Head of Infrastructure and Projects, NOVARTIS, INDIA



SIMON WALTER, Head of Real Estate SEMEA, NOKIA SOLUTIONS AND NETWORKS



TIM WRIGHT, Head of Corporate Real Estate, Europe & Africa, HALLIBURTON



VISHAL TIKKU, Vice President and Area Director Middle East, MONDELEZ INTERNATIONAL



Senior Representative, DUBAI LAND DEPARTMENT





GLOBAL CUSTOMS & TRADE COMPLIANCE SUMMIT & WORKSHOPS



ALINE PLANÇON, Sub-Director of Medical Product Counterfeiling and Phormaceutical Crime INTERPOL



DR. ASHRAF ALI MAHATE, Head of Export Market Intelligence, DUBAI EXPORTS, UAE



CHARLES BARBER,
Director, Trade Compliance
KUEHNE + NAGEL



DAVID PHILLIPS, Vice President, INTERNATIONAL FEDERATION OF FREIGHT FORWARDERS ASSOCIATIONS (FIATA), UAE



PROFESSOR DAVID WIDDOWSON, Prestident, INTERNATIONAL NETWORK OF CUSTOMS UNIVERSITIES (INCU)



ERIC E. VAN DER STARRE, Director of Export Compliance Solutions, MIC CUSTOMS SOLUTIONS



FAKHRY ALHAZAIMEH, Counsellor for WTO and Multilateral Trade Issues, MINISTRY OF ECONOMY, UAE



GLENDA L. ABIDINES, Director of Trade Compliance, Middle East & Asia Pacific Region, BAKER HUGHES



DR. HERBERT OBERHAENSLI, Vice President Economics & International Relations, NESTLÉ SA, SWITZERLAND



DR. IGOR EGOROV,
Director of Supply Chain
Management MEA,
FIAT-CHRYSLER GROUP;
Chairman, RUSSIAN
BUSINESS COUNCIL, UAE;
Chairman, COORDINATION
COUNCIL OF RUSSIAN
COMPATRIOTS, UAE



JAMES LOCKETT, Vice President, Head of Trade Facilitation and Market Access, HUAWEI TECHNOLOGIES



JOEL WATERMAN, Regional Director of Business Analytics Division, Middle East, Pakistan, Turkey & Africa,



JOHN PITT, Head of Global Customs, ADIDAS GROUP



KEITH STRONACH, Head of Export Control Compliance, BAE SYSTEMS, SAUDI ARABIA



KENNETH BAGAMUHUNDA, Director of Customs, EAST AFRICAN COMMUNITY (EAC)



LARS KARLSSON,
President,
KGH BORDER SERVICES



LEE DUK SOO,
Deputy Director of FTA
Co-operation Division,
KOREA CUSTOMS
SERVICE, SOUTH
KOREA



LEIGH WINCHELL,
Deputy Director of Compliance
and Facilitation Directorate,
WORLD CUSTOMS
ORGANIZATION (WCO)



LIU PING,
Customs Representative of
Permanent Mission of China
to the WTO,
GENERAL ADMINISTRATION
OF CHINA CUSTOMS (GACC),



MAHMOOD AL BASTAKI, Chief Executive Officer, DUBA! TRADE, UAE



MARK HILL, Director, DIGITAL CODING AND TRACKING ASSOCIATION (DCTA)



MINNA HERRANEN, Head of Trade Management, MEA & India, GOPS, Global Trade Management, Networks, NOKIA



MOHAMMAD EHTESHAMUL HOQUE, Second Secretary (Customs: International Trade & Modernization), National Board of Revenue Bangladesh, Bangladesh; Former International Customs Advisor (Governance), United Nations Office For Project Services (UNOPS)



PETER J. M. BULTERS, Senior Director of Global Trade Compliance, LIVINGSTON INTERNATIONAL



RAMESH SIVA, Lead e-Government Specialist, THE WORLD BANK



RENATO ANTONINI, Partner, JONES DAY



RICHARD DEARING, Director of Global Trade Practice, ERNST & YOUNG



SAMER SHOUKRY, International Trade Compliance Leader – MEA & Turkey & Central Asia, HONEYWELL



SHISHIR PRIYADARSHI, Director-Development Division, WORLD TRADE ORGANIZATION (WTO)



STEFANO ARGANESE, Chief Executive Officer, DHL FREIGHT CESE & AMEA (CENTRAL EASTERN SOUTHERN EUROPE AND AMERICAS, MIDDLE EAST, AFRICA)



SYED HABIB AHMED,
General Manager, Trade
Cooperation & Promotion
Program (TCPP),
INTERNATIONAL ISLAMIC
TRADE FINANCE
CORPORATION (ITFC)



TOM DOYLE,
Chief Commercial
Officer,
SICPA SECURITY
SOLUTIONS SA



YAHYA AL DABBAGH, Advisor, WTO and Free Trade Agreements, MINISTRY OF ECONOMY, UAE







GLOBAL TRADE DEVELOPMENT WEEK OPENING MINISTERS & TRADE LEADERS PLENARY

0845	DAY 1, 27TH OCTOBER 2014 Official VIP Registration
0900 - 0945	Ministers & Trade Leaders Welcome Networking Reception
0945	Organiser's Welcome Remarks ANDREW KEABLE, Managing Partner, KW GROUP
1000	Chairperson's Welcome Remarks
1015	Keynote Welcome Address H.E. SULTAN BIN SAEED ALMANSOORI, Minister, MINISTRY OF ECONOMY, UAE
1030	Keynote Plenary Address H.E. HANI R. AL HAMLI, Secretary General, DUBAI ECONOMIC COUNCIL (DEC), UAE
1045	Keynote Multilateral Address DR. NADIR MOHAMMED, Country Director, GCC Countries, THE WORLD BANK (Delivering speech on behalf of DR. JIM YONG KIM, President, THE WORLD BANK)
1100	Morning Refreshments & Networking
1130	Keynote Plenary Address Role of ITFC in Transforming the Face of Islamic Trade Finance ENG. HANI SALEM SONBOL, Deputy CEO, INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)
1145	LEADERS IN TRADE PANEL DISCUSSION Improving conditions in trade & investments in global economies to maximise benefits & minimise risks with global value chains
	 DR. HERBERT OBERHAENSLI, Vice President Economics & International Relations, NESTLÉ SA JAMES LOCKETT, Vice President, Head of Trade Facilitation and Market Access, HUAWEI TECHNOLOGIES SHISHIR PRIYADARSHI, Director-Development Division, WORLD TRADE ORGANIZATION (WTO) STEFANO ARGANESE, Chief Executive Officer, DHL FREIGHT CESE & AMEA (CENTRAL EASTERN SOUTHERN EUROPE AND AMERICAS, MIDDLE EAST, AFRICA)
1245	Corporate Presentation by DIGITAL CODING & TRACKING ASSOCIATION (DCTA) • MARK HILL, Director, DIGITAL CODING & TRACKING ASSOCIATION (DCTA)
1300	Ministers & Trade Leaders Lunch & Networking

DAY 1, 27TH OCTOBER TRADE SUMMIT PROGRAMMES



5th GLOBAL FREE TRADE & SPECIAL ECONOMIC **ZONES SUMMIT**



2ND GLOBAL TRADE FINANCE & INDUSTRIAL DEVELOPMENT **SUMMIT**



2ND GLOBAL CORPORATE **REAL ESTATE LEADERS'** SUMMIT



GLOBAL CUSTOMS & TRADE FACILITATION **SUMMIT**

1400 CHAIRPERSON'S ADDRESS Strategic Cooperation & Exchange of knowledge between economic regions & zones globally

1400 CHAIRPERSON'S ADDRESS

Trade Finance in the EMEA region -Role of Multilaterals, Financial Institutions, Development Banks, Export Credit Agencies and Commercial Banks

1515 CORPORATE PRESENTATION BY **BRONZE SPONSOR**

NASSER AL-THEKAIR, Assistant GM, Head of MENA Region, Corporate & Structured Finance, INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)

1400 CHAIRPERSON'S ADDRESS **CEO'S ADDRESS:**

Welcome Address H. E. SULTAN BUTTI BIN MEJREN, Director General, DUBAI LAND DEPARTMENT (DLD), UAE

Leader's Address The Process of Shortlisting Investment Decisions - Mondelez's Experience

GE OIL & GAS INVESTMENT IN SAUDI ARABIA CASE STUDY

1400 CHAIRPERSON'S ADDRESS Welcome Address

H.E. AHMED MAHBOOB MUSABIH, Director, DUBAI CUSTOMS, UAE

The role of customs in improving economic competitiveness & developing international trade

1515

Afternoon Refreshments

1530

Afternoon Refreshments

1545

Afternoon Refreshments

1530

Afternoon Refreshments

1600

Enhancing competitiveness & improving productivity of SEZ global experiences

1600

Positioning Islamic Trade Finance As a Viable Instrument for International Trade Transactions

Managing a diverse CRE portfolio & assets across multiple regions & cultures

1600

Reducing trade barriers & creating a transparent trading & investment environment - FTA perspectives of public & private sector

1715

Chairperson's Closing Remarks

1715 Chairperson's Closing Remarks

1730

Chairperson's Closing Remarks

Chairperson's Closing Remarks

1900 GALA DINNER SPONSORED BY KOREA FREE ECONOMIC ZONE AUTHORITY

Gala Dinner Welcome Speech Delivered By PARK SOON-GI, Director General Planning Office, KOREA FREE ECONOMIC ZONE AUTHORITY (KFEZ)



وزارة الأط

Under the Patronage of H.E. Sultan Bin Saeed AlMan Minister of Economy, United Arab Emirates











DAY 2, 28TH OCTOBER TRADE SUMMIT PROGRAMMES



5th GLOBAL FREE TRADE & SPECIAL ECONOMIC **ZONES SUMMIT**



1015

2ND GLOBAL TRADE FINANCE & INDUSTRIAL DEVELOPMENT **SUMMIT**



1015

Networking

2ND GLOBAL CORPORATE REAL ESTATE LEADERS' SUMMIT



GLOBAL CUSTOMS & TRADE FACILITATION SUMMIT

0845 CHAIRPERSON'S OPEN

Benefits of FTZ & SEZ communities to MNC's & SME's efficiencies through clusters & industry networks

0845 CHAIRPERSON'S OPEN

MORNING REFRESHMENTS &

NETWORKING SPONSORED BY

INTERNATIONAL ISLAMIC TRADE

Growth potential for Trade Credit

Insurance in EMEA & emerging

FINANCE CORPORATION (ITFC)

Driving innovations in Supply Chain Financing to maintain resilience and remain competitive

IBM CASE STUDY

Site Selection Strategy for Profitable Business Expansion and Overcoming Challenges in Entering an Emerging Market - Nigeria, Kenya & South Africa

0845 CHAIRPERSON'S OPEN

HALLIBURTON CASE STUDY

Morning Refreshments &

Overcoming Challenges in Managing CRE Portfolio in Sub-Saharan Ăfrica (Angola & Ghana): Halliburton's Experience

Delivering Cost Savings through

Sustainability - Green Is the

Colour of Money!

0845 CHAIRPERSON'S OPEN

Enhancing cooperation, integration & information sharing between custom controllers, government trade agencies & private sector to enhance trade facilitation and combat illicit trade

MORNING REFRESHMENTS &

NETWORKING SPONSORED BY

SICPA SECURITY SOLUTIONS SA

1015

CORPORATE PRESENTATION BY Senior Representative, MINISTRY OF INDUSTRY & TRADE, NAMIBIA

1030

MORNING REFRESHMENTS & NETWORKING SPONSORED BY MINISTRY OF INDUSTRY & TRADE

Senior Representative, MINISTRY OF INDUSTRY & TRADE, NAMIBIA

1045

Mega Infrastructure to attract investment in FTZ & SEZ regions

1200 Corporate Presentation by H.E. PROF DR KAMEL O. MAHADIN, Chief Commissioner, AQABA SPECIAL ECONOMIC ZONE AUTHORITY (ASEZA), JORDAN

1215

NETWORKING LUNCH SPONSORED

1045

markets

Networking Lunch

1045

1045

1030

Next generation of innovative trade technology applications to achieve effective trade facilitation and border enforcement

BY AQABA SPECIAL ECONOMIC ZONE AUTHORITY (ASEZA)

1215

1215

Networking Lunch

CASE STUDY

1215

Networking Lunch

1330

Emerging trends & future direction in FDI- synergies in trade & investment

Automating Trade Finance to increase efficiencies and de-risking international trade for banks and corporates

Afternoon Refreshments

DUBAI LAND DEPARTMENT

Innovating workplace strategies

to achieve profit & attract talents

1330

Sustaining a more resilient global risk management programme through a holistic approach to GRC: Mitigating trade risk across global supply chains

1445

Afternoon Refreshments

Chairperson's Closing

1445 Afternoon Refreshments

commodity finance and

Analyzing developments in

highlighting the new opportunities

1545

Measuring the Success of CRE Strategies to Ensure Sustainable Competitiveness

1630

Chairperson's Closing

1445

Afternoon Refreshments

1630

The role of FTA's to develop global trade with emerging & conventional markets

1630

Chairperson's Closing

in the region

Discussing the future development of cross-border trade information exchange: public and private sectors' visions and objectives.

1630

Chairperson's Closing

1645 NETWORKING COCKTAIL RECEPTION SPONSORED BY DIGITAL CODING & TRACKING ASSOCIATION (DCTA)





REGISTRATION



5th GLOBAL FREE TRADE & SPECIAL ECONOMIC ZONES WORKSHOP

TOOLBOX FOR GLOBAL COMPETITIVENESS

Workshop Leaders: HANS. I. VERHULST, Founder/Director, CENTRE OF INTERNATIONAL STUDIES ON DEVELOPMENT ECONOMICS (CEDIS)

VINOD SHARMA,
Director, CENTRE OF INTERNATIONAL
STUDIES ON DEVELOPMENT
ECONOMICS (CEDIS) and Chairman,
EXPORT PROMOTION COUNCIL
(ELECTRONICS & SOFTWARES),
INDIA



2ND GLOBAL TRADE FINANCE & INDUSTRIAL DEVELOPMENT WORKSHOP

ROLE OF ISLAMIC TRADE FINANCE IN PROMOTING TRADE AND INDUSTRIAL DEVELOPMENT



2ND GLOBAL CORPORATE REAL ESTATE LEADERS' WORKSHOP

STRATEGIC SITE SELECTION & PORTFOLIO MANAGEMENT

Workshop Leader:
ELLIOT LEWIS,
Portfolio Manager - Global
Operations - Properties MENAT
& SSA, GENERAL ELECTRIC,
Co-Chair, CORENET GLOBAL
MIDDLE EAST



GLOBAL CUSTOMS & TRADE FACILITATION WORKSHOP

ROLE OF CUSTOMS IN GLOBAL TRADE FACILITATION

Workshop Leader: RENATO ANTONINI, Partner, JONES DAY









DAY 4, 30TH OCTOBER SITE TOUR PROGRAMMES



5th GLOBAL FREE TRADE & SPECIAL ECONOMIC ZONES



2ND GLOBAL TRADE FINANCE & INDUSTRIAL DEVELOPMENT



2ND GLOBAL CORPORATE REAL ESTATE LEADERS'



GLOBAL CUSTOMS & TRADE FACILITATION

OFFICIAL SITE TOUR PARTNER

OFFICIAL SITE TOUR PARTNER





Open to pre - registered participants only.
All tours are on first come first served basis.





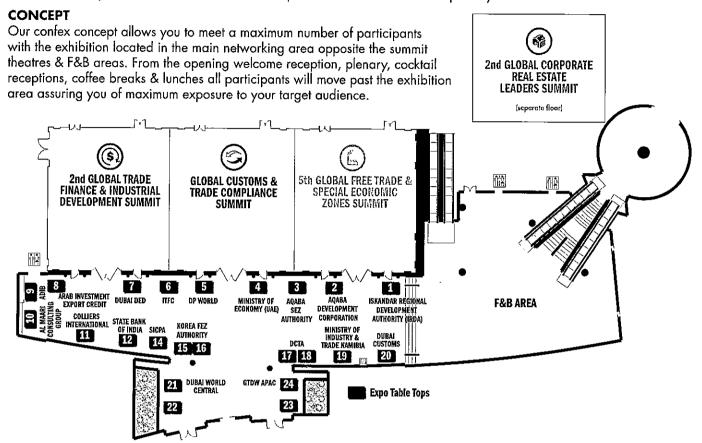






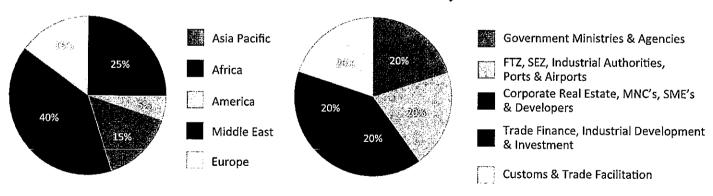
EXHIBITION OPPORTUNITIES

Global Trade Development Week Exhibition is one of the most effective mediums for establishing and maintaining customer relations directly to international governments & private sector organisations from across the globe. The exhibition takes place on 27th & 28th October adjacent to the main summits & plenary.



Attendees By Region

Attendees By Sector



EXHIBITION ONLY RATES

STANDARD TABLE TOP 2m x 2m & 2 Delegate Passes

\$8,500USD

TRADE EXHIBIT ENHANCED

2mx2m | 2 Delegate Passes | Logo On Materials | Delegate List

\$10,500USD

ORGANIZED BY:

K W

For enquiries and registration:

KW GROUP SDN BHD (Malaysia)

Unit B-6-10, Block B, Phileo Damansara 1, Jalan 16/11, 46350 Petaling Jaya, Selangor, Malaysia



MAJOR SPONSORSHIP PACKAGES 2014

SPONSORSHIP BENEFITS	SPONSORSHIP PACKAGES					
	PREEM	KIV	Alexandria Alexandria			
general de la companya de la compan En la companya de la	TITANIUM \$75,000 USD	PLATINUM \$60,000 USD	GOLD \$40,000 USD	SILVER \$25,000 USD	BRONZE \$17,500 USD	
LOGO ON BROCHURE				~		
SPONSORS EMAIL INVITATION TO DATABASE					:	
LOGO ONLINE				/		
LOGO ON PRESS ADVERTISEMENTS		~				
SPONSORS DETAILS IN PR ACTIVITIES			· · · · · · · · · · · · · · · · · · ·	V		
ADVERTISEMENT - (OFFICIAL PROGRAMME)	DOUBLE PAGE	FULL PAGE	FULL PAGE	1/2 PAGE	1/2 PAGE	
CORPORATE PROFILE (OFFICIAL PROGRAMME)	FULL PAGE	FULL PAGE	1/2 PAGE	1/2 PAGE	1/2 PAGE	
CONTACT WISH LIST						
CONFERENCE TICKETS ALLOCATION	20	15	8	4	2	
DISCOUNT FOR CONFERENCE GUESTS	50%	40%	30%	20%	10%	
	DURING	MENT	1.0	Section 1		
TABLE TOP EXHIBITION SPACE	4M X 4M	4M X 4M	2M X 2M	2M X 2M	2M X 2M	
CHAIRMAN - FULL DAY	DAY 1	DAY 2				
PANEL MODERATOR	DAY 1	DAY 1	*		1	
PANEL PARTICIPATION						
WELCOME RECEPTION HOST (27TH OCTOBER)	DAY I					
COCKTAIL RECEPTION HOST (28TH OCTOBER)	 : ,	DAY 2				
LUNCH SPONSOR			DAY 1	DAY 2		
COFFEE BREAK					· · · · · · · · · · · · · · · · · · ·	
CORPORATE PRESENTATION (15 MINUTES)	DAY 1	DAY 1	DAY 1	DAY 2	DAY 2	
	POSTEV	ENT .				
DELEGATE LIST	VIII TO THE TOTAL PROPERTY OF THE PARTY OF T					
SPONSORS THANK YOU EMAIL		. 🗸				

ORGANIZED BY:



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BESPOKE SPONSORSHIP PACKAGES 2014

- GALA DINNER FIRST DAY

 Based on 150 VIP Participants

 Free flow alcoholic & non alcoholic drinks & sealed dinner
 Includes 15 minute sponsors welcome presentation

 Approximate fiming, 1930 2230

COCKTAIL RECEPTION - FIRST DAY

- Open to all VIP's, speakers & delegates attending all 3 summit programmes & plenary
- Free flow beer, wine, soft drinks, juices & canapes
- Based on maximum of 200 participants
- Includes 15 minutes sponsors welcome presentation
- Approximate timing: 18.00 19.30



\$40,000 USD

COCKTAIL RECEPTION - SECOND DAY Delails as above

\$35,000 USD

OPENING DAY LUNCH SPONSOR

TEA & COFFEE BREAK SPONSOR

Includes 15 minute corporate presentation to specified summit either pre or post lunch

\$25,000 USD

Includes 4.5 minute corporate presentation to specified summit either a

\$15,000 USD

POST EVENT WORKSHOPS

2 hour workshop including basic AV & refreshments

Maximum 100 pax

\$15,000 USD

BUSINESS DEVELOPMENT SPONSO

\$6,500 USD

DOCUMENT SPONSOR

Promotional brochure included with delegate registration packs

1 conference ticket

\$5,000 USD

DELEGATE BAG SPONSOR

- (Bags supplied by client) Based on bags supplied to all delegate

\$5,000 USD

LANYARD SPONSOR

- (Lanyards supplied by client)
- Based on lanyards supplied to all delegates

\$5,000 USD

BADGE SPONSOR

- adges supplied by organiser based or ased on all delegate badges

S5,000 USD

NOTEPADS & PENS

- Supplied by client
- Based on all delegates

\$4,500 USD

ग्रा/नगागः



ORGANIZED BY:

For enquiries and registration:



GROUP

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Unit B-6-10, Block B, Phileo Damonsoro 1, Jalan 16/11, 46350 Peteling Jaya, Selangor, Malaysia



ASIA'S FASTEST GROWING CONFERENCE, EROUP EXHIBITION & TRAINING ORGANISER



KW GROUP offers your organization a range of A-Z services from individual training through to managed events, conferences, exhibitions, hosted buyer programmes, international investment forums or promotional tours developed to meet your requirements.

I√I MANAGED EVENTS FROM A-Z ALLOW YOU TO FOCUS ON ROI

INVESTOR FORUMS & MARKET ACCESS TOURS

We have experience of launching, managing & delivering professional events & training in almost every country in The Middle East & APAC regions for leading public & private sector clients.

Investor & Market Access programmes are designed around your requirements. Programmes can include management of content, travel, accommodation, attendees, F&B, marketing, personalised activities & one to one meetings. Our team can manage events unique to one person through to thousands.

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We are a leading certified organizer of PROFESSIONAL TRAINING PROGRAMMES & WORKSHOPS for Public & Private sector organizations & associations who require detailed training programmes & events. We work with leading international trainers & speakers from around the world to develop specific training & events targeted to the topics & requirements of our clients.

OUR TRAINING partners have included World Bank, UNESCAP, UNECE, OECD, Asian Development Bank, UKTI, UNCTAD, CrimsonLogic, IC Associates, DHL Express & Project Management Institute (PMI).

Previous public & private sector training includes:

Trade Finance, FDI, Investor Attraction, Customs, Trade Facilitation, Infrastructure, Project Management, Project Finance, PPPs, Site Selection, Bio Pharma, Medical, Halal, Logistics, O&G, Aerospace & Automotive

Your trusted event & training partner in APAC & EMEA

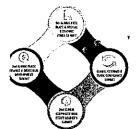
For further details:

JACK PARRY, Sales & Marketing Director

jack.parry@kwg.com.sg | Tel: +603 76626888 | Fax: +603 76626889

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GLOBAL TRADE DEVELOPMENT WEEK EMEA

27 - 29 October 2014 | Emirates Towers, Dubai, UAE www.kwglobaltrade.com

		OFFICIAL D	ELEGATE RA	TES		
All rates are in SUS	Globa	Global Trade Development Week 2 Day Summit Programmes & Plenary 27th & 28th October 2014				
Au loies die III 303	5th Global Free Trade & Special Economic Zones Summit	2nd Global Trade Finance & Industrial Development Summit	2nd Global Carparate Real Estate Leaders Summit	Global Customs & Trade Facilitation Summit	Warkshops	2014 Site Your
Please Tick the Appropriate Box (🗸	5			· · · · · · · · · · · · · · · · · · ·		1
STANDARD						L
From 1st August 2014	*	\$1	695		\$550	\$500
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VIP ALL ACCESS +	1.		\$2500			
HOTEL ACCOMMODATION (Available on limited basis)	[Includes: Acc at Official Venue I	ess to all Conference Pro Hotel – Jumeirah Emirate	ogrammes + Plenary + V s Towers including break	Vorkshops + Site Tour + Sast, internet & 1 Day	3 Nights Accomi	nodation li Water Park}

SPONSORSHIP OPPORTUNITIES

Capitalise on this opportunity to market your products and services and form strategic relationships. For further details, contact Jack Parry on +603 7662 6888 or email jack.parry@kwg.com.sg

ACCOMMODATION

A special room rate has been arranged for attendees at this summit. To take advantage of this special rate, please make your bookings directly with the hotel and quote: **'KW GROUP GLOBAL TRADE DEVELOPMENT** WEEK'

Hotel reservations and travel arrangements are the responsibilities of the registrant.

	REGISTRATION FORM	
ATTENDEE DETAILS Name {Dr/Mr/Mrs/Ms}:		
Job Title:		
Email:	Tel:	
Signature (Mandatory):	Mobile Phone:	
Name (Dr/Mr/Mrs/Ms);		
Job Title:		
Email:	Tel:	
Signature (Mandatory):	Mobile Phone:	
COMPANY DETAILS Company Name:		
Address:		
Postcode:	Country:	
Tel:	Fax	
Nature of Business:	Company Website:	
AUTHORISATION Sales Persons Name:		
Approving Manager:		
lob Title:	Email:	
Tel:	Fac	
Signature (Mandatory):	Mobile Phone:	

EMIRATES TOWERS

STANDORFE PROJECT

Jumeirah Emirates Towers D Box 72127, Dubai, UAE Tel: +971 4 330 0000 Fax: +971 4 330 3030

details on hotel reservations rtact: anne.williams@kwg.com.sg

CONDITIONS

completion and receipt of the n form, payment is required within 5 lays of the issuance of the invoice, lelegates with payment will only be on the basis of space availability at prence and with immediate full Full payment prior to the event is tor attendance.

on must be received in writing at usiness days before the start of the eccive a refund less 50% process-per registration. No refund will be ilable for cancellation notifications ass than 14 business days before the

reserves the right to make any nts and/or changes to the e, vanue, speaker replacements ics if warranted by circumstances control.

eiving this booking form, you the y consent to KW Group to keep your the use of future marketing arried out by KW Group and 3rd nizations and partners.

IT AND INTELLECTUAL PROPERTY:

ed duplication, redistribution or on of part or all of the contents in n connection to this event is without the written consent of KW

PAYMENT METHODS

rayment can be made via:	[Flease tick [2] where applicable]

CHEQUE OR BANK DRAFT Cheques are to be crossed and made payable to KW GROUP Sdn. Bhd.

Please mail your cheques together with this registration

KW Group Sdn Bhd. Unit B-6-10, Block B, Phileo Damansara 1, Jalan 16/11, 46350 Petaling Jaya, Selangor, Malaysia

BANK / TELEGRAPHIC TRANSFER

Overseas delegates may pay by telegraphic transfer to KW Group Sdn. Bhd.

OCBC Bank

Beneficiary Bank: Address:

Menara OCBC 18 Jalan Tun Perak, 50050 Kuala Lumpur

Swift Code:

OCBCMYKL

787-102825-2 (For payments in MYR) 787-102827-9 (For payments in USD) Account No:

CREDIT CARD

(Please note that a non-refundable 4% credit card administration fee applies.)

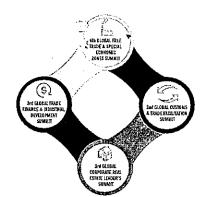
Please email to account@kwg.com.sg for online credit cord payment request.

ORGANIZED BY: For enquiries and registration:

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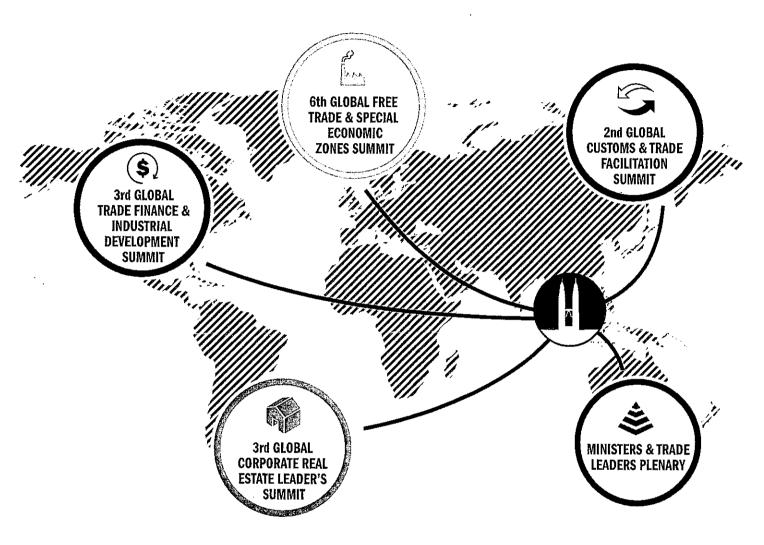




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SAVE THE DATES GTDW APAC 2015















