

PARTICIPANT COMPANIES

**TRANSPORTATION AND COMMUNICATIONS
DELEGATION HEADED BY H.E. MINISTER FOR
TRADE DR. EWA BJÖRLING**

TURKEY 12-14 APRIL 2011

BOMBARDIER

Bombardier Transportation, a global leader in rail technology, offers the broadest portfolio in the rail industry and delivers innovative products, systems and services that set new standards in sustainable mobility. Bombardier Transportation is present in over 60 countries with 56 production/engineering sites and 21 service centers in 25 countries. The revenue for 2010 was 10 bn US\$ with a total workforce of 33.800

Bombardier Transportation has been active in the Turkish Market since 1986 and has successfully finalized, and is finalizing, a number of turnkey deliveries such as:

- Ankara Metro (15 km 100% segregated double track, 108 vehicles)
- Istanbul Light Metro (25 km 100% segregated double track, 105 vehicles)
- Izmir Light Metro (18 km 100% segregated double track, 45 vehicles)
- Adana Light Metro (13 km 100% segregated double track, 36 vehicles)
- Eskişehir Light Rail (16 km double track, 23 vehicles)
- Sultan Çiftliği Light Rail, Istanbul (Complete Signaling and Safety System)
- Ikitelli Metro, Istanbul (Complete Signaling and Safety System)
- Light Rail Vehicles, Istanbul (55 vehicles)
- Light Metro vehicles, Bursa (23 vehicles)

www.bombardier.com

Sector: Transportation – Rail

BUSINESS IN TURKEY AB

Business in Turkey AB assists and supports Swedish companies wishing to develop their business in Turkey. They provide consultancy services such as;

- Market and Customer segment analysis
- Partner, Distributor and customer search
- Contract and legal support
- Sales and marketing staffing and recruitment
- Business development
- Provision of virtual and physical office
- Market Research and Assessments

www.businessinturkey.se

Sector: Export



CombiTrans AB specializes in international road haulage services for single consignments, as well as full and part loads. Traffic systems are based on regular direct vehicle traffic with a high frequency of services and options for daily departures. The market area is currently the whole of Europe, with particular focus on Greece, Turkey, the Balkans, and the rest of eastern Europe, as well as Central Asia and the Middle East. Customers include both well-known large import and export companies with regular goods flows and small and medium-sized companies with more varied transport needs.

www.combitrans.se

Sector: Transportation – Road



EKN – Exportkreditnämnden – has been commissioned by the government to promote Swedish exports and the internationalization of Swedish companies. They do so by insuring export companies and banks against the risk of non-payment in export transactions, thereby enabling them to conduct more secure export transactions. Activities are financed by the guarantee holders' premiums.

www.ekn.se

Sector: Export



Ericsson is the world's leading provider of technology and services to telecom operators. Ericsson is the leader in 2G, 3G and 4G mobile technologies, and provides support for networks with over 2 billion subscribers and has the leading position in managed services. The company's portfolio comprises mobile and fixed network infrastructure, telecom services, software, broadband and multimedia solutions for operators, enterprises and the media industry. The Sony Ericsson and ST-Ericsson joint ventures provide consumers with feature-rich personal mobile devices.

Ericsson is advancing its vision of being the "prime driver in an all-communicating world" through innovation, technology, and sustainable business solutions. Working in 175 countries, more than 90,000 employees generated revenue of SEK 203.3 billion (USD 28.2 billion) in 2010. Founded in 1876 with the headquarters in Stockholm

www.ericsson.com

Sector: ICT



Net4Business Sweden is a management consulting company that enables and facilitates business opportunities and contacts between companies from Scandinavia and the Middle East.

Some of their services:

- Market scan
- Identifying business partners
- Visit programs
- Follow up and legal advice

www.net4business.se

Sector: Export



Saab serves the global market with world-leading products, services and solutions from military defense to civil security. With operations on every continent, Saab continuously develops, adapts and improves new technology to meet customers' changing needs.

Saab's most important markets today are Europe, South Africa, Australia and the US. Saab has around 12,500 employees. Annual sales amount to around SEK 25 billion, of which R&D account for about 20 per cent of sales.

The global defence industry is currently undergoing an extensive transformation. To adapt to the new conditions in the industry, Saab has divided operations since 1 January 2010 into five business areas:

- Aeronautics
- Dynamics
- Electronic Defence Systems
- Security and Defence Solutions, and
- Support and Services

www.saabgroup.com

Sector: Security / Transportation – Air



Safegate Group provides the airport industry with efficient solutions for more and safer aircraft movements includes operations, control and handling of aircraft on the ground, airborne aircraft close to the airport and ground vehicles at the airport. Safegate has its headquarters in Malmö, Sweden and representatives in more than 50 countries around the world. Safegate Group is today considered a specialist in its field of business. Safegate Group products have been sold to more than 500 airports around the world for more than 40 years.

www.safegate.se

Sector: Transportation – Air



Scania delivers optimized heavy trucks and buses, engines and services, and provides the best total operating economy for our customers, and thereby be the leading company in our industry. Scania operates in some 100 countries and has 34,000 employees. Of these, 2,400 work with research and development – mainly in Sweden, close to the company's production units. Scania's corporate purchasing department is supplemented by local procurement offices in Poland, the Czech Republic, the United States and China. Production takes place in Europe and Latin America.

www.scania.com

Sector: Transportation – Road



SEK (Swedish Export Credit Corporation) has for almost 50 years provided customized financial solutions to the Swedish export industry and this is still our mission. Broad knowledge of the financial markets combined with creative solutions gives us unique strength and capability to offer Swedish exporters and end-customers competitive financial solutions. We can also provide loans in local currencies and contractual guarantees.

www.sek.se

Sector: Export



The Stena Sphere consists of the three wholly-owned parent companies, Stena AB (publ), Stena Sessan AB and Stena Metall AB. Since the start in 1939 Stena has developed into an international group of companies with business activities all over the world.

Activities today are spread over several areas: ferry routes, shipping, offshore drilling, property, finance plus recycling, environmental services and trade. The Stena Sphere has a headcount of around 19 000. The Sphere generated total revenues of SEK 47 billion in 2009 with a result before tax of SEK 1.7 billion.

The Stena Sphere has for a number of years been involved in various business development projects in Turkey.

www.stena.com

Sector: Transportation – Sea



Swedavia owns, operates and improves 13 airports. Swedavia is a state-owned company with roughly 2,600 employees and revenue of SEK 5 billion. Swedavia offers the aviation industry and other customer groups a considerable number of products and services at its airports:

Aviation products: includes products aimed largely at airlines and ground handling agents and of which Swedavia is the only possible provider.

Commercial products: includes products that are available in a competitive market, for instance, rental of premises, parking facilities and other service products.

www.swedavia.se

Sector: Transportation – Air

TeliaSonera

TeliaSonera is a global telecom pioneer that provides network access and telecommunication services that help people and companies to communicate in an easy, efficient and environmentally friendly way.

The company's vision is to be a world-class service company, recognized as an industry leader. They are pioneers of the telecom industry, a position gained by being innovative, reliable and customer friendly.

Products and services are delivered in a cost-effective and sustainable manner, based on a deep understanding of customer needs.

TeliaSonera is listed on the NASDAQ OMX Stockholm and NASDAQ OMX Helsinki stock exchanges.

www.teliasonera.com

Sector: ICT - Telecommunications



Vicom International is an independent consulting company active in the area of broadband solutions. Primarily, providing professional services and advice for expanding or developing FTTH and Mobile networks. Main clients include Municipalities, Utility companies, Developers and Real estate owners and Broadband Operators.

www.vicom.se

Sector: ICT – Broadband / Consulting



Founded in 1927, Volvo is one of the world's leading manufacturers of heavy commercial vehicles and diesel engines. Volvo's business areas are - Volvo Trucks, Mack, Renault Trucks, Volvo Buses, Volvo Construction Equipment, Volvo Penta, Volvo Aero and Volvo Financial Services. Several business units provide additional manufacturing development or logistical support. The largest business units are: Volvo Powertrain, Volvo 3P, Volvo IT, Volvo Logistics and Volvo Parts.

The Volvo Truck Corporation is the second-largest heavy-duty truck brand in the world; more than 95% of the trucks that are built are in the heavy weight class above 16 tonnes. Trucks are sold and serviced in more than 140 countries all over the world. About 95% of the company's production capacity is located in Sweden, Belgium, Brazil and the USA.

www.volvo.com

Sector: Transportation – Road



Xtranet has close to 20 years of experience as network contractors and implementing communications networks. They have cable TV experience and are highly engaged in the development of broadband in Sweden, as well as in the gradual transition to optical fibre as a signal transmitter and to wireless distribution. Operations are carried out by subsidiaries Xtranet Installation AB and Xtranet Project AB. Throughout the years, they have taken on assignments for many telecom companies, property owners (private and public), companies, and public organisations. Operations are based both in Sweden and internationally.

www.xtranet.se

Sector: ICT