

Teknomotive 20/22 Ekim 2011 Brescia (Uluslararası Sürdürülebilir Ulaşım Fuarı) - Satın Alma Heyeti

Türkiye'nin İtalya ile olan ticari ilişkilerini arttırmayı hedefleyen ve bu çerçevede faaliyet gösteren İtalyan Ticaret Odası Derneği, **20 – 22 Ekim 2011** tarihleri arasında İtalya'nın **Brescia** kentinde gerçekleştirilecek olan **TEKNOMOTIVE** (Uluslararası Sürdürülebilir Ulaşım Fuarı) fuarına Türkiye'den 10 firmanın katılım yapacağı Satın Alma Heyeti götürecektir.

Gidecek olan heyetin;

- Brescia'da 4 yıldızlı otelde konaklama,
- THY ekonomi sınıfında uçak bileti,
(Gidiş: TK1873, 20 Ekim 2011 saat 08:00 İstanbul Atatürk Havalimanı,
Dönüş: TK 1876, 22 Ekim 2011 17:45 Milano Malpensa Havalimanı)
- Gala Yemeği,
- Otel - Fuar Alanı - Otel transferleri,
- Havalimanı gidiş - dönüş transferleri fuar tarafından karşılanacaktır.
- Gidecek olan heyetin Vize İşlemleri İtalyan Ticaret Odası Derneği tarafından yürütülecektir.

Fuarı ziyaret ile ilgilenen firmaların ekteki VIP GUEST APPLICATION formunu doldurup, FINAL VIP GUEST TERMS&CONDITIONS yazısını da imzalayarak **en geç 15 Temmuz 2011 Cuma akşamı saat 16.00'ya** kadar mail ortamında aşağıda temas bilgileri bulunan Cana Karlı'ya iletmeleri gerekmektedir.

Ayrıntılı bilgi, fuarın resmi internet sitesi olan <http://www.teknomotive.com/ENG/home.asp> adresinden de alınabilir.

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Cana KARLI
Camera di Commercio Italiana in Turchia /İtalyan Ticaret Odası Derneği
Responsabile dell'Ufficio di Ankara / Ankara Ofisi Sorumlusu
Ambasciata d'Italia / İtalya Büyükelçiliği
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TEKNOMOTIVE 2011 VIP GUEST PROGRAMME TERMS AND CONDITIONS

Please read these terms and conditions carefully.

1. Definitions

In these Terms and Conditions the following words shall have the following meanings unless the context otherwise requires:

“TEKNOMOTIVE” or “Exhibition” means the show to be held at Brixia Expo Center, Brescia – Italy from 20-22 Ottobre, 2011 which is owned and organized by Alfin-Edimet SpA.

"Exhibitors" means exhibitors who have contracted with Alfin-Edimet Spa to take stand space at TEKNOMOTIVE.

“VIP Guest” means a professional who has applied to be a VIP Guest and has agreed to these Terms and Conditions and has been accepted by Alfin-Edimet SpA to attend the Exhibition as a potential buyer of products and services where complimentary travel, transfers and/or accommodation are provided by Alfin-Edimet Spa and shall include VIP Guest ("with travel and accommodation – (formula A)" and "with travel or accommodation – (Formula B)").

“Trade Matching Appointment Program” means the appointment program operated by Alfin-Edimet SpA to coordinate the appointments of the VIP Guest with Exhibitors during the Exhibition and “Trade Matching Appointments” shall be conducted accordingly.

“Organizing Secretariat” means the TEKNOMOTIVE personnel for the Exhibition based at Alfin-Edimet SpA, Via Brescia, 117 – 25018 Montichiari (Brescia) Italy - Tel. +39 030 9981045 – Fax. +39 030 9981055 – e-mail: segreteria@teknomotive.com.

“Travel” means transportation arranged by Alfin-Edimet SpA by air, rail or bus as appropriate for the use of VIP Guests. For the avoidance of doubt, it does not include transportation by private vehicle or any transportation not arranged by Alfin-Edimet SpA.

2. Alfin-Edimet will supply Travel **and** Accommodation (*Formula A*) or Travel **or** Accommodation (*Formula B*) to VIP Guests as follows:

2.1 **Formula A:** Travel **and** Accommodation

VIP Guest (with travel **and** accommodation) will receive from Alfin-Edimet complimentary:

- Return / Round-trip economy travel from selected airports, train or bus stations. Return Travel will be booked to the same port.
- Accommodation (room, half-board and taxes only), at one of Alfin-Edimet’s official hotels for one (1) night unless otherwise agreed.
- Return/ Round-trip transfers from the airport and from the hotel to the show venue.
- Entry to TEKNOMOTIVE
- Pre-scheduled appointments with exhibitors of your choice in a personalized diary
- Entry to official TEKNOMOTIVE events and selected technical sessions.

2.2 **Formula B:** Travel *or* Accommodation

VIP Guests (with Travel *or* accommodation) will receive from Alfin-Edimet complimentary:

- Return / Round-trip economy travel from selected airports or train stations. Return Travel will be booked to the same departure point, *or* accommodation (room, half-board and taxes only), at one of Alfin-Edimet's official hotels for one (1) night unless otherwise agreed in writing by Alfin-Edimet SpA.
- Return/ Round-trip transfers from the airport (if required) and from the hotel to the show venue.
- Entry to TEKNOMOTIVE
- Pre-scheduled appointments with exhibitors of your choice in a personalized diary
- Entry to official TEKNOMOTIVE events and selected technical sessions.

Travel – Formula A and B

Alfin-Edimet SpA will supply the VIP Guest with return/ roundtrip travel from a designated point(s) of departure to a designated Italian airport or train/bus station either directly, or connecting through appropriate ports. Travel will be arranged on dates suitable for attendance at the show. Please note that these arrangements are non transferable. Travel times will be allocated to ensure maximum time at the Exhibition. Any additional costs in reaching the agreed departure port will be the responsibility of the VIP Guest. All travel provided by Alfin-Edimet SpA shall be standard economy fare. No upgrades are available.

Travel Changes: Travel change requests will be considered on a case by case basis. All additional costs incurred for travel changes will be charged to the VIP guest and made payable to the Organising Secretariat. The Organising Secretariat will notify the VIP Guest the total costs to be incurred before proceeding with the travel change.

Alfin-Edimet SpA will provide the VIP Guest with a return transfer from designated Italian airports to their accommodation in Brescia as per the transportation schedule.

Accommodation – Formula A and B

Alfin-Edimet SpA will provide the VIP Guest with the offered number of nights' accommodation in Brescia during the show. This will be on a room, half board and tax only basis. Alfin-Edimet SpA will not be responsible for extra room costs incurred during the stay. Any room upgrades will be solely at the discretion of the hotel management.

3. As a condition of receiving the complimentary services from Alfin-Edimet SpA, VIP Guests will be required to:

- Actively participate in the Trade Matching Appointment Program; VIP Guests will be required to select and may receive and evaluate requests from exhibitors and after having accepted requests, rank in order of importance a number of appointment preferences, completing the number of appointment selections within the stated timeframe given by the Organising Secretariat.

- Have the required minimum number of appointments per day scheduled in their diary
- Attend all appointments scheduled and included in the diary by the Organising Secretariat.
- Rearrange directly with the exhibitor if an appointment is missed
- Wear business dress as a condition of entry to the Exhibition.
- Meet a minimum of eight (8) Trade Matching Appointments per day of attendance at the show.
- Conduct Trade Matching Appointments individually

A significant shortfall by the VIP Guest on the minimum commitment with respect to attending appointments shall be treated by Alfin-Edimet SpA as a cancellation and cancellation fees will apply (see "Cancellations" section below). Attendance at the above will be monitored on site by the Organising Secretariat.

4. Cancellation by the VIP Guest

4.1 Replacements: Accepted invitations to VIP Guests are non-transferable. In instances where a VIP Guest needs to cancel their participation prior to September 30th 2011 they may request that a colleague from their organization attends as a replacement on the condition that the replacement completes the application form and is accepted by the Organising Secretariat. In this instance, a cancellation fee will not apply to the original Guest unless the flight has been confirmed. If the substitution is made after the cancellation date, cancellation charges will apply. If the substitution is not accepted, the usual cancellation charges will apply to the original VIP Guest.

4.2 Cancellation of attendance: VIP Guests may cancel their attendance to the Exhibition with no penalty on or before September 30th 2011

4.3 Cancellation Fees:

Cancellations received on or before September 30th 2011 no cancellation fee will apply.

Cancellations received September 30th 2011 will incur fees as follows to cover costs incurred by the organising secretariat:

Europe, Euro. 500.00

Extra Europe Euro 1,000.00

4.4 All cancellations must be received by the Organising Secretariat by email at secreteria@teknomotive.com and must be acknowledged by Alfin-Edimet SpA to be effective.

A significant shortfall by the VIP Guest on their minimum commitment with respect to attending appointments shall be treated by the Organising Secretariat as a cancellation and the VIP Guest will incur the above mentioned cancellation fees.

VIP Guests who do not inform the Organising Secretariat of their cancellation and do not attend the Show will incur the abovementioned fees

4.5 Cancellation fees shall be payable by the VIP Guest. Alfin-Edimet SpA shall take payment of such fees from the VIP Guest's credit card (details of which must be provided by the VIP Guest on registration. Alfin-Edimet will provide the VIP Guest with a receipt in respect of such credit card charges.

4.6 The VIP Guest agrees that the above charges are a reasonable pre-estimate of the loss suffered by Alfin-Edimet SpA in the event of the VIP Guest breaching these Terms and Conditions.

5. Exclusion of Liability Alfin-Edimet takes no responsibility:

- For VIP Guests with travel provided by Alfin-Edimet who miss their flights, buses or trains;
- For the insolvency or failure of any travel company or hotel or ground handling company or other supplier;
- For travel cancellation or other delay;
- If the VIP Guest is refused permission to board the aircraft or other mode of transport or is refused entry to any Country.
- For any delay or loss of baggage or excess baggage charges (any subsequent dispute shall be directly between the VIP Guest and the airline).
- For hotel expenses (excluding the cost of the hotel room, half-board and taxes only) which must be settled with the hotel prior to departure.
- Any replacement transportation and other costs incurred in relation to the above will be at the expense of the VIP Guest or airline, where appropriate.

6. The VIP Guest must obtain adequate travel insurance coverage for their stay and it is recommended in particular that VIP Guest take out adequate cancellation insurance to cover the instances referred to in paragraph 4.3, insurance for their baggage and medical insurance.

6.1 Individual visa requirements, travel permits, other licences and inoculations will be the sole responsibility of the VIP Guest including any necessary costs incurred.

6.2 Alfin-Edimet SpA, its agents, its employees and its subcontractors shall not be liable for loss, damage or delay resulting from acts or threats of war, hijack, terrorist activity, civil commotion, industrial disputes, fuel shortages, natural disasters or adverse weather conditions, strikes or lockouts intervention or regulation, military activity or any other circumstances outside Alfin-Edimet's or its subcontractor's control which shall make it impossible or inadvisable Alfin-Edimet SpA to hold the Exhibition at the time and place provided or makes it impossible to get the VIP Guest to or from the Exhibition or to provide flights, hotels, transfers, appointments, events or other services to the VIP Guest. Alfin-Edimet SpA reserves the right to re-schedule the Exhibition at another date and/or at an alternative site.

6.3 Alfin-Edimet shall not be liable to the VIP Guest in contract, tort or otherwise for any loss of profit, loss of business or revenue, loss of anticipated savings or any indirect or consequential loss or damage, costs or expenses arising out of or in connection with the VIP Guest's attendance at the Exhibition.

6.4 Alfin-Edimet shall not be liable for the death or personal injury of any VIP Guest save where such liability cannot be excluded under Italian law.

7. General – VIP Guests

Completion of an on line or other application form applying to become a VIP Guest at the Exhibition does not automatically guarantee a place on the VIP Guest Program. Applicants will be notified by the Organising Secretariat if their application is successful. The Organising Secretariat's decision is final. Only one application form may be completed by each proposed participant and only the first application form will be accepted. Applicants must be over the age of 18.

Successful applicants will only be accepted as VIP Guest if they have read and agreed to these Terms and Conditions and have ticked the relevant boxes on the online application form and have provided valid credit card details.

All sections of the application form must be completed. Failure to do so will result in the application not being processed.

All applicants for the VIP Guest Program are required to supply valid credit card details as part of the application. Persons accompanying the VIP Guest are not included in any offers regarding the VIP Guest Program.

Any disputes arising under these terms will be governed by Italian law and are subject to the exclusive jurisdiction of the Italian Courts.

By agreeing to these Terms and Conditions, you are consenting under all relevant data protection legislation to Alfin-Edimet SpA communicating with you by telephone, fax, email and by post and using your personal information for internal processing and for disclosure to third parties such as travel operators, hotels and exhibitors in connection with your attendance at the Exhibition. In addition, we may use your details to invite you to other events organised by Alfin-Edimet SpA or its group to offer you other relevant products and services supplied by Alfin-Edimet's group or third parties. Please contact +39 030 9981045 or email [TEKNOMOTIVE – segreteria@teknomotive.com](mailto:segreteria@teknomotive.com) at Alfin-Edimet SpA if you do not wish your personal information to be used in any of the ways mentioned above.

Date:..... Signature:.....

**TEKNOMOTIVE 2011
VIP GUEST PROGRAMME APPLICATION FORM**

Please read the terms and conditions of the VIP Guest Programme before applying.

To complete registration please fill in this questionnaire.

1. YOUR COMPANY

Company _____

Address _____

Zip code _____ City _____ Country _____

Tel. _____ Fax. _____ www _____

e-mail _____ Fiscal code _____ VAT code _____

Full name of VIP GUEST:

Mr./Mrs. _____ Tel. _____ Mobile _____

e-mail _____ Position in company _____

Company Size

No. employees (home country) _____ No. Employees (worldwide) _____

Total sales: _____ Share of sales transport industry _____ %

Short presentation of the company

Member of any associations (please specify) _____

1.1. Suppliers and customers (please tick)

- Producer OEM Supplier of manufacturing equipment
 Direct supplier to manufacturers We are direct supplier of (please specify) _____

Service provider
Which: _____

- R&D, engineering and other support services Provider Component's supplier
 System integrator Supplier of semi-finished products
 Module supplier Systems supplier

1.2 Field of activity of the company and certification (please tick)

Manufacturing

Sales

Services

Field of activities

Big scale production

Producer of manufacturing equipment

Prototyping

Engineering

Consulting

Small scale production

Tooling

Development

Logistics

Other (please specify) _____

Which sector of the transport Industry

Bicycles

Motorcycles

Motorbikes

Cars

Caravan

Boats, ships and naval vessels

Helicopter and aeronautical industry

Other (please specify) _____

Busses, coaches, trolley-busses, trams, trains, underground railways,

Motorcycles, cars, go-karts and other sports and competitive vehicles

Commercial and industrial vehicles

Operating, agricultural, earthmoving, military vehicles

Special vehicles

Light aviation

Aerospace industry

Certification:

ISO 9000 xx /QS 9000 xx

ISO TS 16949

Other:

2. CO-OPERATION INTERESTS (please tick)

Offer

Search

Research & Development

Sales

Purchasing

Finance

Offer

Search

Know-how exchange

Manufacturing services

Partnership for development projects

Joint Venture

2.1 Brief description of co-operation interest (maximum 5 sentences)

3. CLASSIFICATION OF PRODUCTS AND SERVICES (Please tick)

MODULES / COMPONENTS / PARTS

A. CHASSIS

Offer

Search

Wheels

Wheel suspension

Shock absorbers and springs

Other _____

Offer

Search

Steering

Bearing elements

Break systems

B. ENGINE & AUX. SYSTEMS

Offer	Search		Offer	Search	
<input type="checkbox"/>	<input type="checkbox"/>	Engine	<input type="checkbox"/>	<input type="checkbox"/>	Air mixture supply
<input type="checkbox"/>	<input type="checkbox"/>	Auxiliary engine systems	<input type="checkbox"/>	<input type="checkbox"/>	Cooling
<input type="checkbox"/>	<input type="checkbox"/>	Exhaust system	<input type="checkbox"/>	<input type="checkbox"/>	Fuel supply
<input type="checkbox"/>	<input type="checkbox"/>	Other _____			

C. POWERTRAIN

Offer	Search	
<input type="checkbox"/>	<input type="checkbox"/>	Gears
<input type="checkbox"/>	<input type="checkbox"/>	Drive shafts and axle transmissions
<input type="checkbox"/>	<input type="checkbox"/>	Other _____

D. BODY STRUCTURE

Offer	Search	
<input type="checkbox"/>	<input type="checkbox"/>	Passenger cell
<input type="checkbox"/>	<input type="checkbox"/>	Front section
<input type="checkbox"/>	<input type="checkbox"/>	Rear section
<input type="checkbox"/>	<input type="checkbox"/>	Other _____

E. BODY EXTERIOR

Offer	Search		Offer	Search	
<input type="checkbox"/>	<input type="checkbox"/>	Roof	<input type="checkbox"/>	<input type="checkbox"/>	Windows & glass
<input type="checkbox"/>	<input type="checkbox"/>	Fenders	<input type="checkbox"/>	<input type="checkbox"/>	Lights
<input type="checkbox"/>	<input type="checkbox"/>	Front gate and tail gate	<input type="checkbox"/>	<input type="checkbox"/>	Locking system
<input type="checkbox"/>	<input type="checkbox"/>	Front & rear	<input type="checkbox"/>	<input type="checkbox"/>	Wipers
<input type="checkbox"/>	<input type="checkbox"/>	Doors	<input type="checkbox"/>	<input type="checkbox"/>	Add-ons
<input type="checkbox"/>	<input type="checkbox"/>	Other _____			

F. ELECTRICAL SYSTEMS, ELECTRONICS

Offer	Search		Offer	Search	
<input type="checkbox"/>	<input type="checkbox"/>	Electricity supply	<input type="checkbox"/>	<input type="checkbox"/>	Comfort electronics
<input type="checkbox"/>	<input type="checkbox"/>	Communication/Entertainment	<input type="checkbox"/>	<input type="checkbox"/>	Chassis drive electronics
<input type="checkbox"/>	<input type="checkbox"/>	Engine management	<input type="checkbox"/>	<input type="checkbox"/>	Vehicle electrical / BUS system
<input type="checkbox"/>	<input type="checkbox"/>	Safety electronics	<input type="checkbox"/>	<input type="checkbox"/>	Other _____

PRODUCERS OF MANUFACTURING EQUIPMENT

Offer	Search	
<input type="checkbox"/>	<input type="checkbox"/>	Assembly
<input type="checkbox"/>	<input type="checkbox"/>	Electronic
<input type="checkbox"/>	<input type="checkbox"/>	Manufacturing division
<input type="checkbox"/>	<input type="checkbox"/>	Machine construction
<input type="checkbox"/>	<input type="checkbox"/>	Other _____

RESEARCH & DEVELOPMENT

Offer Search

- Company
 Faculties
 Organizations
 Other _____

Offer Search

- Materials
 Technology
 It

SERVICES

Offer Search

- Consulting
 Contract Manufacturing
 Engineering
 Other _____

Offer Search

- IT Services
 Logistils
 Measurements & Tests

Credit Card Details:

(for guarantee purposes only: Filling in this section is Compulsory – Refer to point 4 - 4.5 of Terms and Conditions):

- Credit Card: Visa / Mastercard / American Express / Eurocard / CartaSi
- (Holders of CartaSi must indicate the 3 digit CV2 code on the back of the Visa and Master card for security purposes.
- Card Holder:
- Card Number: CV2...../...../.....
- Expiry Date:
- Security Code:
- Signature..... Date.....

Date _____

Signature _____